

COMPANY PROFILE & SOLUTION TECHNOLOGIES



Building Bridges Between People & Technology

INTRODUCTION

NTS was established in 2002 and has since become a highly dynamic service provider. We are a specialised supplier of advanced networking & storage product solutions primarily to the Education, Public & Private Sector (including SMB & Corporate) and local government.

NTS design, build, implement and maintain small, medium and large high performance network & storage solutions. NTS also specialise in the integration of products and applications, providing services that optimise performance, keeping today's business critical systems up and running.

NTS is a young company with a hard working attitude and the desire to succeed. We are key motivators, not just for ourselves but also our customers. The single most important asset within any organisation is its people and NTS is no exception with an exceptional team that works in a friendly, professional and productive environment, helping to ensure that no matter who you speak to, you will get the answer you need quickly and efficiently.

Our philosophy is simple, by being your technology partner our aim is to help all our clients reach their business goals through appropriate and effective use of technology. By providing turnkey and/or bespoke solutions we can help you meet your business requirements from proof of concept to implementation & support. NTS is here to help you with IT projects of any size or complexity. We can deliver exactly what you need when you need it and ensuring that our solutions will not only provide the requirements for today but also tomorrow.

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NTS UNDERSTANDING OF BUSINESS TECHNOLOGY

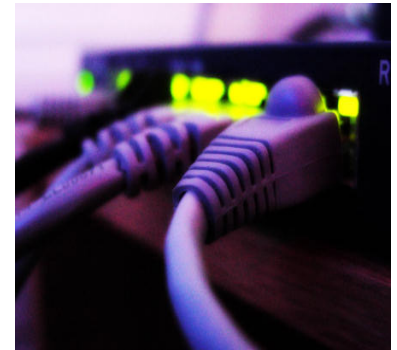
Times are changing. A new trend - business technology - represents a shift in the way we think about IT. Business technology is based on two key ideas: IT risks are business risks, and IT opportunities are now business opportunities. In the world of business technology, IT management focuses on business outcomes - enabling growth, lowering cost and mitigating risk. Cisco's core offerings - Adaptive Infrastructure, business technology optimization and business information optimization - can help you succeed in the new world of business technology.

Delivering the highest level of service, availability, capacity, performance and security whilst easing the administration and controlling costs.

It's an understanding of your business that under-pins everything we do at NTS.

NTS is one of the fastest growing Cisco Premier Partners in the UK and one of the top IP Communications Specialists, accredited and specialized in Advanced Security, Unified Communication, Express Foundation, SMBs and Education.

With our standard-based approach we look at the way ahead to deliver, converged networks, hardware and targeted solutions.



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STATEMENT OF EXPERIENCE

Key to the success and development of NTS is our dedication to provide a comprehensive range of services from highly-skilled professionals.

Technical expertise together with our understanding of new technologies and advanced managed services has enabled NTS to gain accreditations with major vendors, including Cisco, HP and Microsoft.

Having a great relationship with these companies gives NTS access to a vast technical resource and enables us to provide added value for our Clients. Working on large projects, in conjunction with other trades to facilitate successful rollouts, has enabled us to have a complete understanding of how project delivery is affected by and not limited to; Architects, Builders, Mechanical Engineers, Telecoms Engineers, Heating Engineers, Consultants and Project Managers.

Some of the projects NTS have successfully delivered are a 1200 user Cisco IP telephony solution for a materials handling company in France, multi-building wireless network coverage for a leading public school in Oxfordshire and multi-site VPN solution for a major waste management company in the UK and impressively won a major Cisco Support and maintenance contract for a global pallet and pooling company supporting 500 Cisco devices over 25 countries. In addition, we have delivered many small projects for small to medium businesses, schools and local authorities. All these projects receive the same degree of professionalism and dedication to ensure on-time delivery of a solution that meets, or exceeds the customers requirements.

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OUR PARTNERSHIPS

NTS have established strong relationships with a wide range of technology partners, all of whom are leaders in their own field. Our technical expertise, together with an understanding of new technologies and advanced managed services, supported by our business partners has enabled NTS to gain top accreditations. NTS will provide significant added value for both our existing & prospective customers.



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OUR PARTNERSHIP WITH CISCO

Cisco Maintenance

From telephone support to spares, through to on site 24x7, we provide these services Nationwide and Globally.



NTS is one of the fastest growing Cisco Premier Partners in the UK and one of the top IP Communications Specialists, accredited and specialised in Advanced Security, Unified Communication, Express Foundation, SMBs and Education.

With strong support and competitive discount from Cisco, NTS offer a best-of-breed service at a reasonable price. With a team of quality Cisco Certified engineers, we have experience in configuring our Cisco products so that the Solution we provide to our customers will always be the best.

Cisco Product Expert.

We are standing by
to assist you.



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OUR PARTNERSHIP WITH HP



NTS working with HP will help you strengthen your contingency planning, business continuity, improve flexibility and significantly improve availability across your enterprise.
Improve your business performance and protect your corporate reputation with NTS.

Your business depends on information technology more than ever before. You need sound practices for managing risk, securing customer data, and delivering the IT your business requires to achieve its goals and operational success.



2009
Preferred Partner



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OUR PARTNERSHIP WITH IBM

IBM delivers products and services to enable companies to retain a Competitive Edge in this On Demand World.

Together we offer better solutions, greater choice and faster implementation. Whether you are looking to eliminate inefficiencies or better serve your customers, we have the innovative solutions you need to take your business to the next level. NTS can show you how other businesses have achieved this and will work with you to ensure your business is fully enabled for the 'On Demand World'. NTS is an IBM Authorised Partner and is making strides towards additional competencies.



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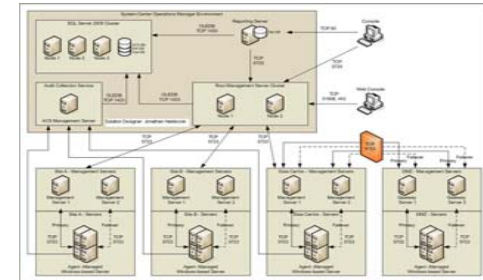
OUR PARTNERSHIP WITH MICROSOFT

Microsoft®

NTS is an authorised partner and have a strong partnership with Microsoft which is a pre-requisite for the delivery of a truly integrated infrastructure. With limitless possibilities for deploying the technology we are required to manage delivery to include licensing compliance, business critical deployments, ongoing integrity, security and looking forward to future advantages.

Technologies Delivered by NTS

- Windows client.
- Business Solutions.
- Mobile.
- Information worker.
- Server and tools.



Microsoft SCOM

NTS is an accredited Microsoft Partner and Licensing Specialist. Our education team are also an accredited Microsoft Educational Partner.

An excellent relationship with Microsoft and years of in-house experience enable NTS to implement any type of Microsoft project including Exchange, ISA, AD and SCOM.

Microsoft
Authorised Reseller

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SERVICES & AUDITING

Consultancy Services

Project Management
Network Solutions
Infrastructure Design Solutions
IT Systems Solutions
On-site Installation and Configuration
Firewall Installation and Configuration
Intrusion Detection & Prevention (IDS/IPS)
VPN Solutions (LAN-to-LAN and remote client access)
Infrastructure Cabling (Cat 5e/6 and fibre optic)
Leasing Solutions

Audit Services

Network
Datacenter
IT Systems
Hardware
Software
Bandwidth Utilization
Telecommunications

Support Services

24 x 7 Support Facility
Cisco/3Com Support Contracts
HP/DELL/IBM Support Contracts
Maintenance support programs
Maintenance Contracts
(from pc to complete infrastructure)
Remote Monitoring Facility for
Logistics Management
Network Management

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TECHNOLOGIES DELIVERED BY NTS

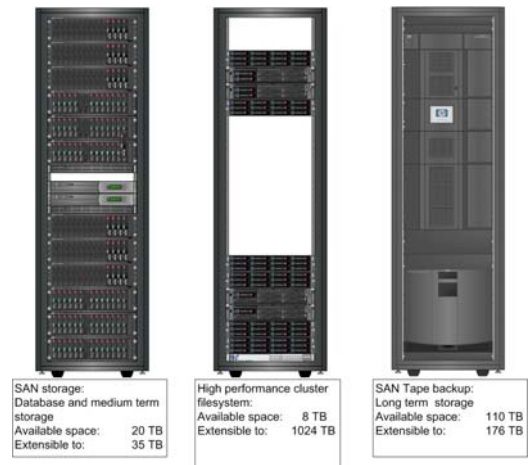
LAN
 Security and VPN
 NAS
 Tape systems
 Wireless LAN
 LAN/WAN)
 Content delivery
 Structured Cabling

WAN
 SAN
 VDi
 Disaster Recovery
 IP Telephony (including QoS configuration of

 Network Management Software
 VMware

STORAGE

NTS has a wealth of experience in the storage arena, covering topologies such as NAS, SAN & DAS. And as we grow we become stronger in newer technologies such as FAN & VDi. NTS has embraced its partnerships with its storage vendors and will continue to do so with others. We can provide all necessary expertise to design your particular solution, and deliver... from proof of concept to installation & configuration. We also offer after sales support or Service contracts to suit all eventualities.



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SYSTEM INTEGRATION

We have engineers accredited in: -

Cisco Networks (CCNP, CCDP)
Cisco Security Solutions (CCSP)
3Com Enterprise LAN Solutions
MCSE Windows 2000/2003
MCSE NT4
Compaq ASE NT4
Compaq ASE Netware
HP ASE Procurve Networking
HP ASE Proliant Servers
HP ASE Storage works Solutions
HP & IBM System X Blade systems
IBM SVM/Data On-Tap
IBM/ Nettapps Storage Solutions
Novell CNE
SUN Solaris Network & Administrator
IBM PSS

Additional specialists in: -

Citrix
SQL Server
Cluster Servers
Microsoft Exchange
Backup Technologies
Tivoli (T.S.M)
Symantec Backup Exec
Internet Information Server
VMware

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SYSTEM INTEGRATION ..CONT

NTS offers many services which enable us to compete with the best to provide total solutions to many of our customers Ranging from IP Unified Communication, Advance Security, Advance Switching & Routing, Advance Wireless, Infrastructure, San/ Nas & Das Storage, Backups & Disaster Recovery & Virtual desktop & Thin Client Solutions.

IP UNIFIED COMMS

NTS specialise in designing and deploying Cisco Unified Communications solutions, with a deep understanding of all technologies involved to deliver a convergence of Data, Voice and Video.

We provide the correct product for call signalling depending on the size of solution, and customize the solution depending on the customers needs with Cisco Unified Communications Manager, Business Edition or Express. Single number reach, mobile and Blackberry integration, Mobility and Voice Mail services guarantee the calls will reach the destination.

Integrate your Data, Voice and Video to create Video Web Conference with colleagues or customers with Cisco Meeting Place. We can customize the solution for your Contact Centre with Cisco Unified Contact Centre Express. End-to-end Quality of Service, we provide solutions to guarantee QoS requirements and optimize the WAN traffic for you Data applications, voice communications and Video Conference.



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ADVANCE WIRELESS SOLUTIONS

We do provide the following wireless solutions:

- Wireless Site Survey.
- Wireless Network Preparation and Planning.
- Wireless Network Installation and Configuration.
- Wireless Network Migration or replacement between different vendors.
- In Cisco, we do autonomous and lightweight solution.
- In 3com, we do “fat”, “fit, and “thin” Access Points and Wireless Switches.
- In security, we do static WEP/WPA, WPA2 with optional MAC-based authentication. We also do Cisco.
- LEAP, 802.1x PEAP, EAP-MD5, EAP-TLS, EAP-TTLS for enterprise.

We also can do the VPN and Network Admission Control in the foundation of wireless network (Cisco only).



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ADVANCE SECURITY SOLUTIONS

NTS focuses on using different types of security to combat the threats & attacks from outside or inside the working environment. These attacks may be deliberate or sometimes they happen by accident, whichever the case NTS will help our clients find the right security products and also educate where needed in the area of local enduser security.

We can provide a combination of the following to meet any requirement.

- State full Firewall (NAT, Transparent or cluster).
- VPN Solution (IPSEC, L2TP,PPTP or DMVPN).
- Identity Management (MAC, User Login or Certificate).
- Authentication Management (802.1x, Radius or AAA).
- Network Admission Control (NAC appliance and NAC Framework).

- We can provide System services for Intrusion Detection & Intrusion Prevention, to protect against DoS, DDoS, anomaly traffic.

- Active X Content Management, (Anti-Virus, Anti-Spam, Phishing & URL filtering).



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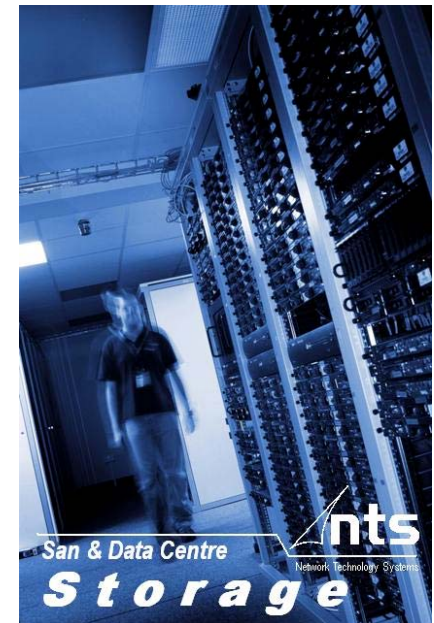
SAN/NAS & DAS STORAGE SOLUTIONS

NTS delivers solutions for our clients that are Scalable, manageable and will give a excellent return on investment and a lower cost of ownership. We are agnostic in terms of choice of Vendor as we are partners with many.

We take pride in our solutions and involve our clients at every stage of development as their scope of works can change often.

San & Nas are a fast and growing technology and at NTS we believe in staying ahead of the field by understanding the many complex scenarios' which these technologies can involve. NTS also understands that although new technology is important, older technologies like Das and SCSI still has it's place in the IT world.

We can create solutions ranging from a nas for a archiving solution to Multi Fabric/Multi Host & Virtual San environment.



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BACKUPS & DISASTER RECOVERY SOLUTIONS

Data, is the most important element of our world. Surprisingly the number of situations where the wrong solution has been implemented is high. Many have little or No secure method of protecting their data. NTS on the other hand have a wealth of experience to help you provide the right level of protection for your data.

We can help you develop your disaster recovery plan. Whether it is prioritising key personnel & procedures or a simple tape backup solution or a Virtual disk Array and replication to a mirrored site where in the event of a catastrophic event your business can still function.



Recovery

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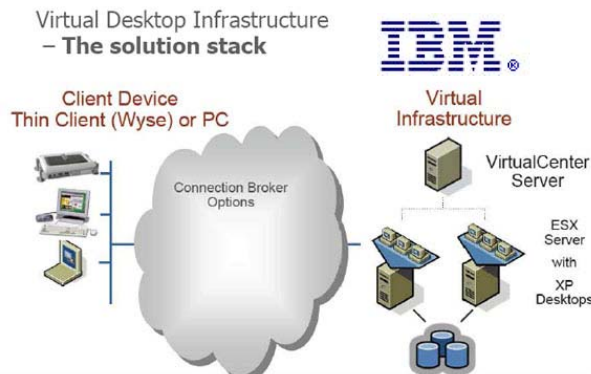
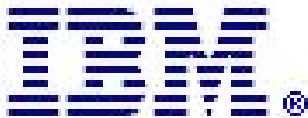
VIRTUAL DESKTOP & THIN CLIENT SOLUTIONS

Virtualisation is getting everywhere, Servers, Storage & now Desktop PC's. NTS have partnered with IBM & Tec Dem with VDI (Virtual Desktop Infrastructure). Unlike Citrix, which is a tried & tested thin client environment, VDI takes thin clients to a new level. VDi work on the principle of a single template located on your server. This template can be used to create a client within seconds or many clients within minutes. A task which will take the most experienced user of citrix half an hour or more. With VDi a user can have many templates i.e. Win xp, Vista, Linux. Ideal for those who develop Applications on multi platforms or for those who wish to migrate from one OS to another.

If VDi is not for you we can help you develop a new thin client environment or upgrade your existing citrix, Wyse or terminal services environment.



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TRAINING SERVICES INTRODUCTION

NTS Training Services understands your business imperatives and appreciates that any time and budget spent on storage, networking and security training must bring measurable results. Effective management of expensive IT resources demands constantly refreshed and reinforced knowledge. This growing dependence on technology means professional training has never been more critical to your business.

CHOOSE TRAINING BY VENDOR



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TRAINING SERVICES ..CONT

Introducing the Savings Pass from NTS

Our 10 day savings pass provides the most competitive rates on a huge range of courses... by committing to blocks of training you will maximise your discounts and reduce administrative overheads. A savings pass may also allow you to ring fence any training budget you have...

Choosing NTS as your education partner gives you the peace of mind that all of your needs will be met by the recognised leader for specialist IT training services in Europe.

- Course schedule and prices.
- Booking a course.
- Request more information.
- Course booking form/terms and conditions.

“NTS Training Services aims to ensure our end-user customers and reseller partners have the skills to unify all areas of their IT infrastructure, helping them to effectively store, manage, protect, network and liberate their company data.”

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TRAINING SERVICES ..CONT

End-user training

In pressured business environments, making a mistake can be costly. No organisation today can allow its technical teams to learn on live systems. Training with NTS equips network engineers, storage and security specialists and other technical professionals with essential underlying knowledge.

Training from NTS enables them to:

- Learn through guided hands-on practical's.
- Resolve real-world IT issues in an environment where making mistakes can be regarded as an essential part of effective learning.
- Gain maximum return on your technology investments.
- Eliminate the business risks of any interruption in service.

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TRAINING SERVICES ..CONT

Accreditation training

Training support from NTS helps businesses gain the mandatory accreditations required by leading vendors. In fiercely competitive markets, being professionally trained sends out a strong message to customers about commitment to quality. It provides reassurance that the company has the right levels of knowledge to do the best job possible, with properly qualified sales and technical services teams. Success in achieving industry-approved accreditation can:

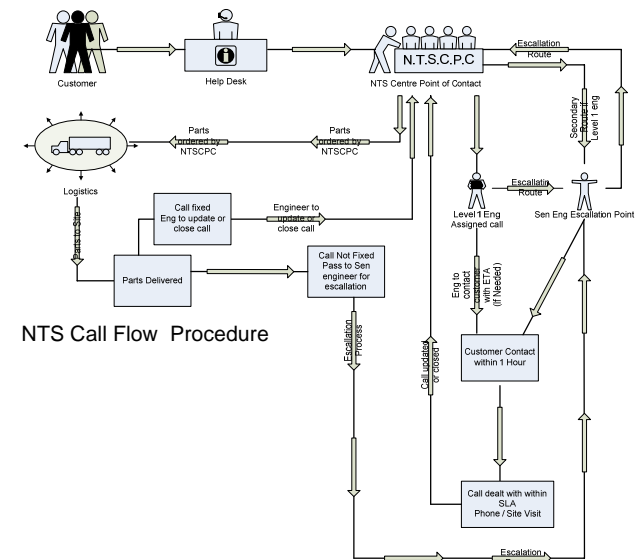
- Help your business attract extra support from IT vendors.
- Provide access to privileged product lifecycle information, sales and marketing tools, and special pricing arrangements.
- Demonstrate your commitment to quality to your clients.

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SERVICE LEVEL AGREEMENTS (SLA's)

NTS provides Sla's (Maintenance Agreements) for most scenario's, we understand the many complexities which these agreements can contain & execute our obligations in a professional manor. In the spirit of partnering, we will work to develop an environment of cooperation and trust, using the following Partnership Principles:

- Be accountable – to the joint responsibilities set out in the Agreement.
- Collaborate and co-operate – establish and adhere to the governance structure to ensure that service activities are delivered and actions taken on a joint basis.
- Be open – communicate openly about major concerns, issues or opportunities relating to the services provided.
- Learn, develop and achieve potential – share information, experience and skills to learn from each other and develop new ways of working. Work collaboratively to identify business improvements, eliminate inefficiencies and reduce the cost of service provision.
- Adopt a positive outlook – demonstrate a positive, “can do” attitude, looking at ways to improve services.
- Focus on excellent customer and public service – support this Agreement through a detailed service plan, which will show how delivery will be targeted and managed.



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SERVICE LEVEL AGREEMENTS (SLA's)

..CONT

NTS SUPPORT CENTRE

"Let us maintain and we'll let you control!"

Problems you face

Skilled technical engineers are not easy to find and are in short supply in Europe, today's business solutions are essential to performance, operating systems software and applications that fit with your line-of-business is paramount, hence why its not an option to overlook expert support.

Staff and training are expensive and the effective recruitment of the right individuals can be time consuming. Worse still, there is always a danger that a valued team member will suddenly leave.

The NTS solution

Partnering with NTS can deliver you access to the best remote software support around today, we have a range of flexible options/modules available to you, we appreciate that customers normally have in house resources and our support services are designed to compliment your in house re-sources and IT department in areas where you feel its crucial to be covered.

We can offer you a tailor-made package that fits your business needs and deliver results that will improve your IT department's performance and most importantly provide you with expertise in areas where you need them most. Partnering with NTS can provide you with a support contract that becomes one -of many great decisions you have made.

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SERVICE LEVEL AGREEMENTS (SLA's)

..CONT

Problems you face

In a business world of competitive edge, an IT organization must continually improve the services it delivers to the business, to increase productivity, improve competitiveness and control operational costs, this is where releasing man-hours and allowing additional focus on core business activity is the way ahead, whilst why outsourcing some elements of IT systems and support has become an attractive option to many organizations today.

The NTS approach

NTS addresses these needs and offers an approach based on identifying and understanding potential problems or risks, with our comprehensive support menu for managed services we can tailor make a support service contract to match your specific business environment and needs, this allows you to choose which elements you want to keep in house and which you want to outsource to NTS.

NTS will deliver a guaranteed level of performance and availability which will give you a piece-of-mind and allow your IT department to focus on core business issues, we have years of experience in delivering high responsive and quality driven support services up to 24/7 nationwide coverage. Support services we offer:

- Remote and Field support.
- Monitoring Infrastructure/Software.
- Management and outsourcing.

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PRE - SALES HELP DESK

Matching products and services to a business need can prove to be difficult, in the fast moving arena of IT infrastructure solutions it can appear to be impossible. In an environment where products are constantly updated and new products and services are regularly introduced, it can also be very difficult keeping up with the latest developments.

The NTS Professional Services pre-sales team understands not only the technical aspects of IT infrastructure solutions but also the business needs of organisations looking to employ such technologies.



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PRE - SALES HELP DESK ..CONT

The team can help in a number of ways:

A pre-sales help desk is available during office hours for telephone and email pre-sales support to you or your customer.

Consultants are available to:

- Recommend products and services from the NTS portfolio to meet a specific business requirement.

- Provide product demonstrations either on site or at our other offices.

- Attend customer meetings to discuss potential solutions.

- Provide pre-sales product training and updates to your teams.

- Assist with the technical aspects of tender responses and quotes.

- Present at your seminars or attend public events.

Whatever help you need in creating a solution for a specific business need, our Pre-sales team is free of charge and ready to help. Please contact your account manager for more information.

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NTS SOLUTION SUITES

Available to you and your customers for hardware, software and security demonstrations, Proof of Concept, Training & Benchmark Testing.



Nidderdale
House, Harrogate



No.1 Threadneedle St.
London



Arlington Business Park,
Theale

Our facilities are the largest of their kind in the UK and allow NTS to demonstrate all the leading vendor's storage solutions in a truly heterogeneous environment.

- State of the art equipment.
- All leading vendor's latest product offerings.
- Fully Heterogeneous Solution Suites.

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SOLUTION SUITES ..CONT

If you would like to book a demonstration please contact NTS on 01993 777780

All the latest Principles:

Storage Management: Replication,
Migration and Virtualisation.

Security Services: Firewalls & VPN's,
Intrusion, Encryption, AAA and Secure content.

Training Services and Security - Scheduled
and Bespoke.



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TECHNICAL FACILITIES FOR SUCCESSFUL PROJECT DELIVERY

The NTS workshop and staging labs are fully equipped to prepare and image all devices including the networking solutions we are offering. This also allows us to test new solutions, debug existing systems and provide working solutions to problem networks.

NTS also use the staging labs to develop new ways of problem solving and solution design scenario's helping us to stay ahead of our competitors.



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CUSTOMER INNOVATION TECHNOLOGY CENTRE (C.I.T.C)

"Proof of concept, showcased!"

NTS Customer Innovation Technology Centre (CITC) provides clients with a hands-on facility and a flexible environment that enables a good understanding of current cutting edge technologies.

The CITC will help you appreciate and assess the benefits of new and emerging technology solutions - balancing value with risk, costs and ultimately maximizing your return on investment.

The NTS CITC has a comprehensive range of purpose built solutions with Cisco and Microsoft integrated technologies, this combines customer-focused consulting with a hands-on technology environment to enable business technology migration through proof of concept.

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